# STYLE GUIDE 

N E<br>W<br>E D I T I O N



## BRANDON MICHAELS <br> GROUP

SENIOR MANAGING DIRECTOR OF INVESTMENTS


Agent Profiles
Titles / Bios
Photo Treatments


#### Abstract

Brandon Michaels is a Senior Managing Director of Investments at Marcus \& Mii lehaps office in Encino, California. Since joining the firm in 2004, Brandon has es thelished himself as one of the top producers in retail, office, single-tenant net leased, dust, and land development opportunities in the entire country Brandon has successfully closed over 400 commercial real estate transactions totaling in excess of $\$ 1.5$ bilion. Brandons closings are typically within $98 \%$ of the original lis price. is oustand the nderwrit

Since 2010, Brandon has been the number one ranked transactional broker throughout Los Angeles County across all firms. Brandon's commitment to serving the needs of his dients and executing on their behalf has earned him national soles recognition over the past 13 consecutive years. Over the past decade, Brandon has been ranked as a top-five multi-tenant retail agent nationally, including four years as the top multi-tenant retail agent nationwide. Brandon has earned nine National Achievement Awards and 10 Sales Recognition awards since 2004 and has been a member of the prestigious Chairman's Club on two occasions. Most recently, Brandon was ranked \#31 nationally for all Marcus \& Millichap agents across all product types and gained the unique distinction of being named nationally a top retail office, and land development agent

His extensive role as a real estate broker as well as an active investor has educated him on all aspects of the commercial real estate field. His vast experiences have allowed him o play an active role in the marketing, negotiating, financing, legality, management easing, and sales aspects of commercial real estate, all of which makes him extremely nnowledgeable and professional within the investment real estate industry. Brandon graduated from the University of Southern California, where he earned Bachelor of Science in business administration from the Marshall School of Business. Brandon has lived in Southern California his entire life and has an in-depth understand ng of the varying regions and nuances associated with each specific marke Brandon is a member of the International Council of Shopping Centers (ICSC) and a Senior Director of Marcus \& Millichap's National Retail Group.


Who's Brokering Los Angeles - Los Angeles Business Journal - 2017
\#31 Ranked Marcus \& Millichap Agent Nationwide - 2016
Broker of the Year Nominee - Los Angeles Business Journal - 2016 \#12 Multi-Tenant Retail Investment Sales Agent - 2015
\#1 Multi-Tenant Retail Investment Sales Agent - 2014
\#5 Multi-Tenant Retail Investment Sales Agent - 2013
\#15 Multi-Tenant Retail Investment Sales Agent - 2012
Broker of the Year Nominee - Los Angeles Business Journal - 2016 Best Land Sale - San Fernando Valley Business Journal - 2016


## BMG COLOR PALITE

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MEET THE TEAM
HE BRANDON MICHAELS GROUP IS A SELECT GROUP OF HAND-PICKED INDUSTRY LEADERS THAT HAVE A VAST AND UNIQUE KNOWLEDGE BASE IN ALL AREAS OF COMMERCIAL REAL ESTATE. OUR CORE FOCUS IS TO meet our clients' obuective of creating and preserving long TERM WEALTH BASED ON THEIR SPECIFIC REAL ESTATE NEEDS. OUR COMMITMENT IS TO PROVIDE THE HIGHEST LEVEL OF TOOLS AND RESOURCES IN A FOCUSED EFFORT TO ADD AND CREATE VAluE


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JOHN ANDREASEN


INVESTMENTS


STEVEN SCHECHTER
FIRST VICE PRESIDEN
INVESTMENTS



ANDREW LEFF
FIRST VICE PRESIDEN
INVESTMENTS



AUSTIN SREDEN
INVESTMENT ASSOCIAT

MORGAN KOFF


## UTILIZE WHITE BG PHOTOS



ANDREW LEFF
RST VICE PRESID


DANE GARSON


MORGAN KOFF

APPROVED ICONS
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